



GMT: **PAUL CHOR HO FAN**

Location: **CHINA**

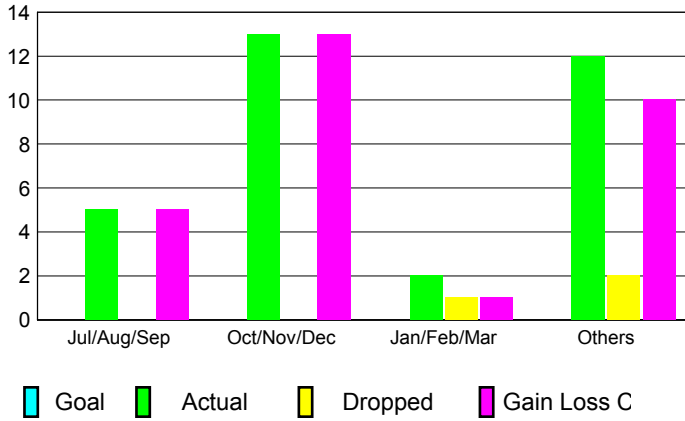
GMT CA: **5**

CLUBS

| Month | New Club Goal | Actual New Clubs | Actual Dropped Clubs | Gain/Loss of Clubs |
|------------------|---------------|------------------|----------------------|--------------------|
| 2012-2013 | | | | |
| Jul/Aug/Sep | | 5 | 0 | 5 |
| Oct/Nov/Dec | | 13 | 0 | 13 |
| Jan/Feb/Mar | | 2 | 1 | 1 |
| Apr/May/Jun | | 12 | 2 | 10 |
| Totals | | 32 | 3 | 29 |

Club Results 2012-2013

Goal, New, Dropped, Gain/Loss

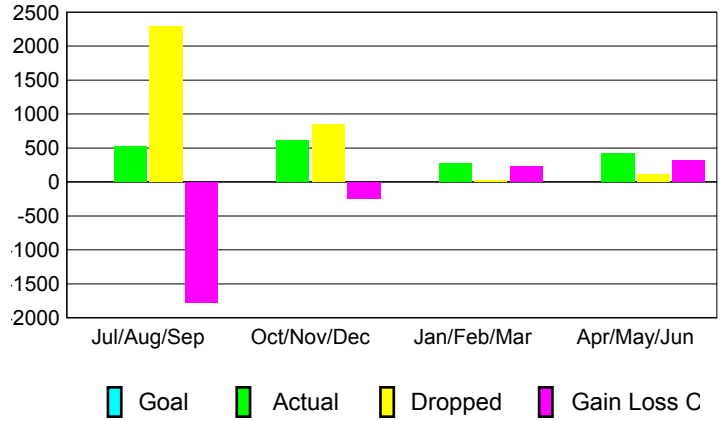


MEMBERSHIP

| Month | Net Memb Goal | Actual New Memb | Actual Dropped Memb | Gain/Loss of Memb |
|------------------|---------------|-----------------|---------------------|-------------------|
| 2012-2013 | | | | |
| Jul/Aug/Sep | | 518 | 2291 | -1773 |
| Oct/Nov/Dec | | 609 | 848 | -239 |
| Jan/Feb/Mar | | 270 | 32 | 238 |
| Apr/May/Jun | | 421 | 108 | 313 |
| Totals | | 1818 | 3279 | -1461 |

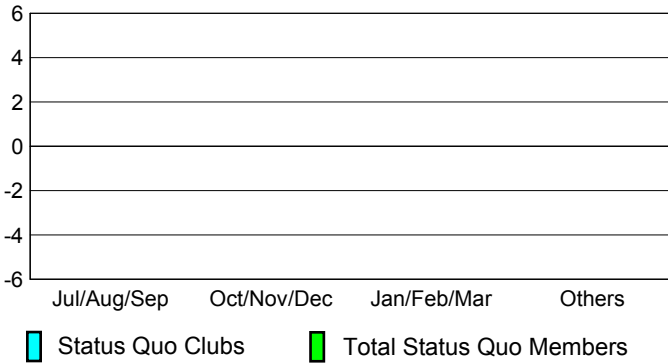
Membership Results 2012-2013

Goal, New, Dropped, Gain/Loss

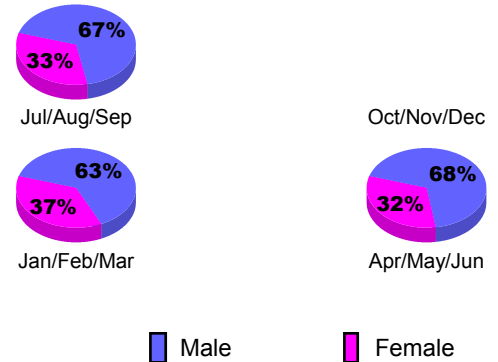


YTD Status Quo Clubs 2012-2013

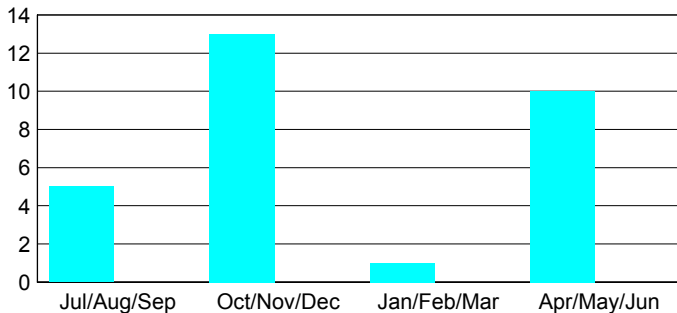
Status Quo Clubs Compared to Status Quo Members



Gender Comparison 2012-2013



Club Gain/Loss 2012-2013



Membership Gain/Loss 2012-2013

